

PRESS RELEASE

KINGSTONE Real Estate launches healthcare investment platform KINGSTONE Living & Care

- **KLC to invest in healthcare properties across Germany**
- **Bärbel Schomberg to head new entity, with healthcare specialist Sabine Bergmann to join as Head of Asset Management**
- **First fund to be launched in second half of 2021**

Munich, 27 April 2021 – Owner-managed investment management group KINGSTONE Real Estate has announced the launch of KINGSTONE Living & Care (KLC), through which it will invest in healthcare properties across Germany. With this new healthcare investment platform, KINGSTONE Real Estate enables national and international institutional investors to invest in care properties, age-appropriate forms of living, medical offices, rehabilitation clinics and other healthcare facilities through both funds and separate accounts. The company intends to invest across the entire risk-return profile, from core to value-add properties.

Bärbel Schomberg, co-founder and Managing Partner of KINGSTONE Real Estate, will head KLC as Managing Director. In addition, Sabine Bergmann, an experienced healthcare specialist, has been hired as Head of Asset Management. She has a degree in care management as well as more than three decades of experience in the care industry. As an experienced care generalist, Ms. Bergmann understands all sides of healthcare properties, including not only operators and property owners but also the perspectives of professional property managers. She worked for some ten years as Managing Director of Leben & Wohnen, a publicly owned provider of care services which is the largest in Stuttgart. Her long career also includes many years as manager and Managing Director of several different integrated healthcare facilities. She most recently worked as director of healthcare business development at TSC Real Estate. Over the coming months, the KLC team will be expanded as additional healthcare specialists and investment experts are added. KLC can also draw upon the extensive experience and complete range of resources of KINGSTONE Real Estate.

The company expects to launch its first fund in the second half of 2021, with a focus on core properties throughout Germany. The first fund will be primarily aimed at German savings banks (Sparkassen), cooperative banks (Volksbanken and Raiffeisenbanken), insurance companies and pension funds. “This new healthcare investment platform from KINGSTONE Real Estate will provide our institutional clients with access to a market segment with an attractive risk-return profile which will play an ever greater future role,” explains Bärbel Schomberg. “In order to invest successfully in healthcare real estate over the long term, you need a comprehensive understanding of the players in this segment. Our team brings together proven real estate investment expertise with in-depth knowledge of the German healthcare market.”

“The healthcare property market is becoming increasingly important in Germany and elsewhere because of the challenges of demographic change,” adds Sabine Bergmann. “At the same time, investing in this sector is complicated. The entire market is heavily regulated, so a precise and detailed knowledge of the sector is essential for value-creating investments, particularly future-oriented care concepts and individualised living arrangements. Our mission and vision is to help shaping attractive future living and care possibilities for today’s sixty-year-olds as they prepare for their third phase of life in such a way that they can enjoy the benefits of both independent living and quality care.”

About KINGSTONE Real Estate

KINGSTONE Real Estate is an owner-managed real estate investment management group founded by the Schomberg family and Pegasus Capital Partners offering a wide range of investment products and a holistic approach for German and international institutional investors.

KINGSTONE combines a top-notch real estate deal and project pipeline with the excellent access of our senior management to national and international investors. Our strategic co-owner Pegasus offers capabilities and a proven track record as project developer and mezzanine specialist. Combining this with the Schomberg family’s decades of experience in the international and institutional real estate fund business enables us to generate sustainable returns for our clients.

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